



IT Infrastructure & Application Development for Offshore Banks

Focused on Banks

When Ignition was launched back in 1998, our first client was Butterfield Bank of Bermuda. Butterfield is still a client and over the last 11 years we've worked with nearly a dozen offshore banks throughout the Caribbean.

We've delivered IT services including Business Continuity/Disaster Recovery; built IT infrastructure including highly secure broadband networks; and developed custom applications for every facet of offshore banking from Asset Management to Corporate Trust to Retail Operations.

Recent Projects

A partial list of recent Ignition application development and IT services projects at offshore banks:

- Virtual Private Network (VPN) – linked global bank subsidiaries located in nine different countries to enable fast, secure data transfer and extension-based phone service;
- Retail Internet Channel – developed a new, highly secure application using .Net 2.0 and SQL Server;
- Airline Affinity Credit Card System – tracks points and membership information across multiple air carriers via a single user interface;
- Enterprise Document Library – using Microsoft SharePoint Server 2007 for online access of all Policies, Procedures and process definitions throughout the entire bank;
- Retail Operations Customer Service module – automatically categorizes customer requests and routes them to the CSR with the appropriate expertise, and delivers detailed metrics, achieving increased customer satisfaction with no additional personnel;
- Server Virtualization – consolidated servers delivering Microsoft Office and bespoke Funds applications to 1,300 users in Bermuda and 800 users in Grand Cayman. The virtualization, accomplished via VMware ESX and Citrix, resulted in a reduction from ten servers to three with no performance loss. Savings included redeployment of the remaining seven servers, plus a 60% decrease in power consumption and data center footprint.

“There’s always a gap between the idea of a new business strategy, and the reality of executing it. Not only does Ignition have technical expertise with all the appropriate tools and technologies, they understand our business. Ignition partners with us and together we bridge that gap.”

*– James C. Knapp, CTO,
Butterfield Bank (Cayman) Limited*

Extending Reach and Expanding Proficiency

Launched by people steeped in the distinctive needs of offshore banks, Ignition has grown deliberately over the past decade, adding capabilities and skills designed to meet the evolving needs of those banks:

- highly trained technologists on the ground in five countries throughout the Caribbean,
- application developers and software engineers with deep experience in offshore banking,
- business continuity and disaster recovery services including automatic failover to our Network Operating Center in Halifax, Nova Scotia,
- business knowledge of banking developed over time in the Caribbean, Europe and North America.

Align for Flexibility

Banks are faced with new challenges triggered by regulatory changes, financial innovations and new financial risks. To stay competitive, decision makers need a manageable IT capability that adapts to these changing conditions. Even as their complex legacy systems become dated, they must evolve. They must take advantage of the features and efficiencies delivered by new technologies.

The manner in which you align your IT infrastructure with your strategic business objectives determines how successfully you maintain competitive agility and increase profitability. Ignition partners with you to deploy specific, targeted solutions, rather than the all-or-nothing approach typical of other outsourcing firms. Delivery of these solutions is handled via a highly responsive account management method.

Scale Cost Effectively

With Ignition, you have virtually unlimited IT growth capacity. We evaluate and deploy new technologies – and develop the expertise to manage them – so you don't have to. You can readily expand your IT infrastructure and key business processes to pursue your growth opportunities, without new capital investment or the burden of adding specialized personnel. That means you can migrate to new systems and processes more quickly, more affordably and with virtually no risk.

Ignition is fully staffed with personnel trained on the latest technology and tools provided by our partners:

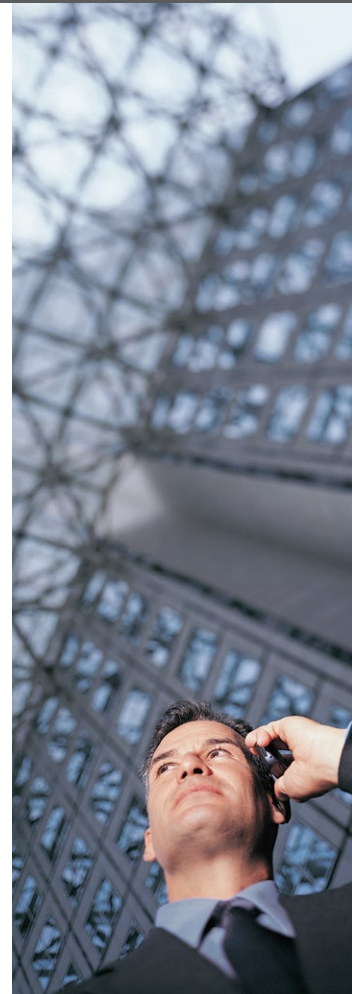


If you'd like to learn more, please contact Blair Henderson, Director of Sales and Marketing, on his direct line at 954.205.8886 or email him at: bhenderson@ignition.bm.

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Ignition Delivers:
Increased ROI,
Reduced Risk
and Enhanced
Accountability